Perstorp Holding AB (Publ.)

•

Interim report 1 January - 30 June 2018



Life begins with balance. ProPhorce™ AC 299 helps poultry get a strong start

TABLE OF CONTENTS

Perstorp Continuing operations ¹⁾	3-10
Key figures in summary	3
President's comments	4
Financial overview	5-7
Specialties & Solutions	8
Advanced Chemicals & Derivatives	9
BioProducts	10
Perstorp Consolidated Group	11-20
Consolidated Income statement	11-12
Consolidated Balance sheet	13
Consolidated statement of changes in Equity	14
Consolidated Cash flow statement	15
Parent company Income statement and Balance sheet	16
Key figures and FX-rates	17
Notes	18-19
About Perstorp	20

Page



Interim report 1 January - 30 June 2018

Perstorp Holding AB (Publ.), corporate reg. no. 556667-4205, Parent company for Perstorp.

Perstorp is an international specialty chemicals Group and a global leader in high growth niches. The Group has around 1,600 employees and manufacturing facilities in Europe, North America and Asia. The Perstorp Group is controlled by the European private equity company PAI Partners.

Key figures in summary

April-June 2018

- Net sales, from continuing operations increased by 20% to SEK 3,949 m (3,288).
- Sales prices were higher than the corresponding quarter last year mainly linked to higher raw material prices for most product lines.
- Organic volume-based sales growth, from continuing operations was 5% year-on-year.
- EBITDA excluding non-recurring items, from continuing operations amounted to SEK 623 m in the second quarter compared to SEK 502 m in the corresponding period last year. The increase was mainly attributable to higher volumes and positive exchange rate effects.
- BITDA margin excluding non-recurring items for continuing operations was 15.8% (15.3). Excluding BioProducts, the EBITDA margin was 17.2% (17.7).

Key figures in summary, continuing operations						
SEK m unless otherwise stated	Qua	Quarter 2 Quarter 1-2 Later				
	2018	2017	2018	2017	12 months	2017
Net sales	3,949	3,288	7,629	6,701	14,520	13,592
EBITDA	615	502	1,219	1,063	2,252	2,096
% of net sales	15.6	15.3	16.0	15.9	15.5	15.4
EBITDA excluding non-recurring items ¹⁾	623	502	1,230	1,073	2,290	2,133
% of net sales	15.8	15.3	16.1	16.0	15.8	15.7
Operating earnings (EBIT)	412	360	876	782	1,463	1,369
% of net sales	10.4	10.9	11.5	11.7	10.1	10.1
Net earnings/loss	57	115	-134	215	-444	-95
Free cash flow	356	351	496	419	1,352	1,275

¹⁾ Non-recurring items are mainly attributable to restructuring and refinancing costs.



President's Comments

"We have just finalized this year's strategy work with the spotlight on a number of commercial growth segments, which will enable Perstorp to maintain a growth rate above GDP level and a significant improvement of the EBITDA margin"

The second quarter 2018 was characterized by a continued solid demand across all three regions, EMEA, Americas and APAC, balanced by a more normalized market supply situation compared to last year. As a leader in many of our selected segments, we are well positioned to capture growth, and organic volume-based sales growth amounted to 5%. The volume growth should be see in light of the situation that many of our plants are operating at very high utilization rates, and in addition we have had minor production disturbances for some of the product lines.

EBITDA excluding non-recurring items followed the same trend, and amounted to SEK 623 m (502), which is on a recordhigh level and the eighth quarter in row with improved yearon-year EBITDA. The EBITDA margin for the second quarter, for continuing operations, amounted to 15.8%, which represents an increase compared to 15.3% during the same period last year.

A new business dynamic fuels growth of our Feed & Food business

Business Area Specialties & Solutions has continued to deliver a strong EBITDA in the second quarter, amounting to SEK 257 (170) m. The positive development can mainly be assigned to solid demand and maintained margins. Feed & Food demonstrated substantially increased unit margins. With the new senior management team in place, a new business dynamic is arising, serving as a catalyst to grow the business. Business Area Advanced Chemicals & Derivatives has delivered an increased EBITDA compared to last year, amounting to SEK 428 (369) m. The increase was due to improved volumes and positive foreign exchange impacts. For Business Area BioProducts, Perstorp is currently reviewing the strategic options for running a long-term viable business. Increased raw material prices put strains on margins The supply situation has returned to levels that are more balanced, especially for Neo. Sales prices in the second quarter continued to be higher than the corresponding quarter last year, mainly linked to higher prices for most of our raw materials, combined with a favorable product mix and professional pricing management. Despite many positive indicators, there are however some challenges visible at the horizon. The continuous increase of raw material prices (e.g. average price of Dated Brent oil has increased with 48% compared to the corresponding quarter last year), puts strains on our ability to defend and build margins. 2018 is the year of the large maintenance turnaround at our site in Stenungsund. This is meticulously planned for in order to be carried out safely and minimize the negative financial effects.

Securing future growth

Perstorp has decided to terminate production at site Vercelli after thorough internal evaluations of process efficiency, energy costs and potential efficiency improvements. Perstorp has entered into a consultation period with the unions and production is expected to close on July 31.

In May it was announced that Perstorp joins forces with the company 3D4Makers, to set up a new joint venture, ElogioAM, in order to advance the additive manufacturing industry. ElogioAM's unique product, Facilan™ enables applications previously unobtainable with other 3D printing materials.

There is significant progress in the upgrade of our Capa™ caprolactone monomer plant in Warrington, United Kingdom. Work has been ongoing since last year and major milestones have now been passed. This investment allows for a future capacity increase.

We have just finalized this year's strategy work with setting the spotlight on a number of commercial growth segments, which will enable Perstorp to maintain a growth rate above GDP level and a improvement of the EBITDA margin. Our Digital Transformation program is gaining momentum and one example is that we approach implementation of a new CRM system. Finally, I am proud to announce that we have recently won the "Frost & Sullivan's 2018 European Product Leadership award in the bio-based materials market" for our pro-environment polyols, which have now also been introduced to synthetic lubricant producers. This is how sustainability strategy becomes reality, at its best.

We have an exciting second half of the year in front of us with e.g. our first Care 365 Day and a large maintenance turnaround of the Stenungsund site. As always, I would like to thank our customers for their business, our employees for their dedication, and our owners for their trust. We will continue to invest in growth opportunities, innovate where we can make a difference and empower our organization to enable ourselves and our customers to grow.

Malmö, July 2018

Jan Secher President and CEO

Financial overview April - June 2018

Net sales and earnings, continuing operations

For continuing operations net sales amounted to SEK 3,949 m during the period April to June, an increase of SEK 661 m or 20%. Volumes increased by 7% compared to last year with improvement for the majority of our product lines. Organic volume based sales growth was 5% in the second quarter 2018. Sales prices were 6% higher than last year mainly linked to higher raw material costs and price management.

Average Dated Brent oil price increased 48% in the second quarter 2018 compared to the corresponding quarter last year and was 12% higher than in first quarter 2018. The higher price on Dated Brent oil has also impacted pricing on downstream derivatives like propylene and ethylene during the second quarter of 2018.

Compared to the corresponding quarter last year, the Swedish krona weakened against EUR and strengthened moderately vs. USD. Compared to the previous quarter both USD and EUR strengthened vs. SEK in second quarter 2018.

EBITDA excluding non-recurring items amounted to SEK 623 m (502). The increase was attributable to higher volumes, improved unit margins for some product lines and positive exchange rate effects, partly offset by higher fixed costs. This corresponds to an EBITDA margin of 15.8% (15.3). Excluding Bioproducts the EBITDA margin was 17.2% (17.7).

Depreciation and amortization amounted to SEK 203 m (142) including an impairment of approximately SEK 57 m related to fixed assets in Perstorp Polialcoli S.r.l., Italy. EBIT amounted to SEK 412 m (360) for the period. Net financial expenses, including exchange rate effects on net debt, amounted to SEK 674 m compared to SEK 212 m for the corresponding period in 2017. The deviation is mainly related to a weaker SEK, primarily against the USD. This was to some extent counterbalanced by lower interest rates following the refinancing of the floating rate notes in the end of 2017. Tax amounted to SEK 319 m (-33) were change in deferred tax due to the new tax rules in Sweden, has positively affected the result with SEK 338 m. The net result amounted to SEK 57 m (115).



¹⁾ Subsegments within complementary consists of bleaching, runway de-icer, oil drilling and completion fluids, phamaceuticals and API, surfactants and detergents, tanning and other

Income statement, continuing operations

Note	Quarter 2	
	2018	2017
	3,949	3,288
	-3,243	-2,680
	706 608	
9	412	360
	-305	130
	-369	-342
	-262	148
7	319	-33
Net earnings/loss 57 1 ⁴		115
	9	2018 3,949 -3,243 706 9 412 -305 -369 -262 7 319

EBITDA	615	502
EBITDA excluding non-recurring items	623	502

We supply high quality raw materials to meet tough requirements on low viscosity and volatility

Financial overview April - June 2018

Free cash flow

Free Cash flow in the second quarter increased slightly compared to the corresponding quarter 2017 and amounted to SEK 356 m (351). The improved earnings was counterbalanced by less favorable development of working capital, primarily related to higher account receivables linked to the increased sales in the second quarter 2018. Cash flow from investment activities was on the same level as in the corresponding quarter 2017 and amounted to SEK -159 m (-162). Utilization of the factoring program as of June 30, 2018 amounted to EUR 116m (109).

Free cash flow analysis, continuing operations¹⁾

SEK m	Quarter 2		
	2018	2017	
EBITDA excluding non-recurring items	623	502	
Change in Working Capital ²⁾	-108	11	
Maintenance capex	-94	-100	
Free Cash Flow before strategic capex	Cash Flow before strategic capex 422		
% of EBITDA excluding non-recurring items	68%	82%	
Strategic Capex	-66	-62	
Free Cash Flow	356	351	
% of EBITDA excluding non-recurring items	57%	70%	

¹⁾ For further details on total cash flow, please see page 15.

²⁾ Excluding exchange rate effects and provisions.

Net debt and leverage

The Group's available funds, unrestricted cash and unutilized credit facilities, were SEK 1,106 m (1,071) at the end of the period, compared with SEK 1,220 m at the end of the fourth quarter 2017. Net debt, excluding shareholder loan and pension liability increased with SEK 783 m during Q2 2018, mainly related to capitalization of cash and PIK interest in combination with a weaker SEK, primarily against USD. Leverage was 5.8x at the end of the second quarter 2018 compared to 5.7x at the end of the first quarter 2018.

Available funds and net debt			
SEK m	June 30, 2018	June 30, 2017	Dec 31, 2017
Available funds	1,106	1,071 2)	1,220
Net debt	13,674	12,500	12,496
Net debt excl Parent company loans and pension liabilities	13,229	12,078	12,056
Leverage ¹⁾	5.8x	6.0x	5.7x

¹⁾ Net debt excluding pension liabilities and shareholder loans/EBITDA excluding non-recurring items.

²⁾ Excludes cash proceeds from sale of Perstorp Oxo Belgium AB amounting to SEK 558 m and includes SEK 66 m that was transferred to escrow account in July, related to the Vencorex earn-out.



Financial overview January - June 2018

Net sales and earnings, continuing operations

For continuing operations net sales amounted to SEK 7,629 m during the period January to June 2018, an increase of SEK 928 m or 14% compared to the same period last year. Volumes increased 3% compared to the same period last year. Organic volume based sales growth was 2%. Sales prices were 6% higher than last year following both higher raw material prices and improved pricing. Average exchange rates for the period were higher than 2017, which resulted in positive FX-effects on sales of +1%.

EBITDA excluding non-recurring items, amounted to SEK 1,230 m (1,073). The increase in earnings vs last year of SEK 157 m was attributable to higher volumes, strengthened unit margins for some product lines and positive exchange rate effects. This corresponds to an EBITDA margin of 16.1% (16.0). Excluding BioProducts, the EBITDA margin was 18.0% (18.5).

Depreciation and amortization amounted to SEK 343 m (281) including an impairment of approximately SEK 57 m related to fixed assets in Perstorp Polialcoli S.r.l., Italy. EBIT amounted to SEK 876 m (782) for the period Net financial expenses, including exchange rate effects on net debt, amounted to SEK 1,286 m compared to SEK 516 m for the corresponding period in 2017. The deviation is mainly related to a weaker SEK, primarily against the USD, and was to some extent counterbalanced by lower interest rate following the refinancing of the floating rate notes at the end of 2017. Tax amounted to SEK 276 m (-51), were change in deferred tax due to the new tax rules in Sweden has positively affected the result with SEK 338 m. The net result amounted to SEK -134 m (215).

Income statement, continuing operations					
SEK m	Note	Quarter 1-2 2018 2017			
Net sales		7,629	6,701		
Cost of goods sold		-6,269	-5,433		
Gross earnings		1,360	1,268		
Operating earnings (EBIT)	9	876	782		
Exchange rate effects on net debt		-568	219		
Other financial income and expenses		-718	-735		
Earnings/loss before tax		-410	266		
Тах	7	276	-51		
Net earnings/loss		-134	215		

EBITDA	1,219	1,063
EBITDA excl non-recurring items	1,230	1,073

Free Cash flow

Free Cash flow improved somewhat for the first six month compared to the same period 2017 and amounted to SEK 496 m (419). The improved earnings was counterbalanced to some extent by less favorable development of working capital, primarily related higher account receivables due to increased sales for the first six month 2018. Cash flow from investment activities was somewhat lower compared to the corresponding period 2017 and amounted to SEK -253 m (-262). Utilization of the factoring program as of June 30, 2018 amounted to EUR 116m (109).

Full year

2017

Free cash flow analysis, continuing operations¹⁾ SEK m Quarter 1-2 Latest 2018 2017 12 months

EBITDA excluding non-recurring items	1,230	1,073	2,290	2,133
Change in Working Capital ²⁾	-481	-392	-296	-207
Maintenance capex	-169	-135	-340	-306
Free Cash Flow before strategic capex	581	546	1,655	1,620
% of EBITDA excluding non-recurring items	47%	51%	72%	76%
Strategic Capex	-85	-127	-303	-345
Free Cash Flow	496	419	1,352	1,275
% of EBITDA excluding non-recurring items	40%	39%	59%	60%

¹⁾ For further details on total cash flow, please see page 15.

²⁾ Excluding exchange rate and provisions.

Perstorp believes that one molecule can change everything



Specialties & Solutions

Specialties & Solutions consists of Business Units Caprolactones, Feed & Food, Specialty Polyols and Business Development.

April-June 2018

During the second quarter 2018 net sales amounted to SEK 907 m (793) which was 14% higher than the corresponding period in 2017. The positive development can mainly be assigned to increased prices, favorable product mix and higher sales volume for some product lines, in combination with positive exchange rate effects. Organic volume-based sales growth was -1%.

EBITDA in the second quarter 2018 amounted to SEK 257 m (170), corresponding to an EBITDA margin of 28% (21), resulting from a combination of improved unit margins, favorable product mix and positive exchange rate effects.

Specialties & Solutions					
SEK m	Quar 2018	ter 2 2017	Latest 12 months	Full year 2017	
Net sales	907	793	3,453	3,204	
EBITDA EBITDA excluding	256	170	862	725	
non-recurring items	257	170	864	726	

Share of Group net sales, quarterly



Perstorp has a long history in the de-icer industry as a formates supplier for both liquid and solid de-icers





Advanced Chemicals & Derivatives

Advanced Chemicals & Derivatives consists of the Business Units Penta, Oxo, TMP & Neo and Formates

April-June 2018

During the second guarter 2018 net sales amounted to SEK 2,662 m (2,138) which was 24% higher than the corresponding period in 2017. The positive development can mainly be assigned to higher sales prices and improved volumes. Organic volume-based sales growth was 7%.

EBITDA for the quarter amounted to SEK 428 m (369), corresponding to an EBITDA margin of 16% (17). The increase in EBITDA was mainly linked to higher volumes and positive exchange rate effects, balanced to some extent by negative impact from higher raw material costs and a more normalized supply situation.

Share of Group net sales, quarterly



67%

Perstorp offers resin and integrated paint producers the most comprehensive portfolio of building blocks for liquid polyesters

Advanced Chemicals & Derivatives					
SEK m	Quar 2018	ter 2 2017 ¹⁾	Latest 12 months ¹⁾	Full year 2017 ¹⁾	
Net sales	2,662	2,138	9,348	8,602	
EBITDA EBITDA excluding	428	369	1,560	1,518	
non-recurring items	428	369	1,564	1,523	

¹⁾ During the first guarter 2017, one product line has been transferred to Business Area BioProducts. The amount is minor and historical numbers have been restated.





BioProducts

BioProducts consists of the Business Unit BioProducts.

Apri-June 2018

During the second quarter 2018, Business Area BioProducts net sales amounted to SEK 329 m (308), which was 7% higher than the corresponding period in 2017. The increase in sales was mainly linked to volume growth. Organic volume-based sales growth was 10%. EBITDA amounted to SEK 0 m (-26). The increase in earnings can primarily be assignable to stronger unit margins.

BioProducts				
SEK m	Quar 2018	ter 2 2017 ¹⁾	Latest 12 months ¹⁾	Full year 2017 ¹⁾
Net sales	329	308	1,513	1,584
EBITDA	0	-26	-12	-17
EBITDA excluding non-recurring items	0	-26	-12	-17

¹⁾ During the first quarter 2017, one product line has been transferred from Business Area Advanced Chemicals & Derivatives. The amount is minor and historical numbers have been restated.

Share of Group net sales, quarterly



Perstorp BioCaleo™ is a bioenergy oil that allows you to quickly and easily switch to sustainable heating

Consolidated Income statement

Income statement, consolidated group

income statement, consolidated group				1			
SEK m	Note	Quar	ter 2	Quarte	er 1-2	Latest	Full year
Continuing operations		2018	2017	2018	2017	12 months	2017
Net sales	2	3,949	3,288	7,629	6,701	14,520	13,592
Cost of goods sold		-3,243	-2,680	-6,269	-5,433	-11,884	-11,048
Gross earnings		706	608	1,360	1,268	2,636	2,544
Selling, administration and R&D costs		-244	-221	-462	-419	-961	-918
Other operating income and expenses ¹⁾		5	-27	29	-68	-5	-102
Write-down of assets	9	-57	-2	-54	-2	-211	-159
Result from participations in associated companies		2	2	3	3	4	4
Operating earnings (EBIT)		412	360	876	782	1,463	1,369
Exchange-rate effects on net debt		-305	130	-568	219	-561	226
Other financial income and expenses		-369	-342	-718	-735	-1,663	-1,680
Earnings/loss before tax		-262	148	-410	266	-761	-85
Тах	7	319	-33	276	-51	317	-10
Net earnings/loss		57	115	-134	215	-444	-95
Discontinued operation							
Net sales	2	-	-	-	-	-	-
Operating earnings (EBIT)		-	-1	-	605	-1	604
Earnings/loss before tax		-	-1	-	605	-1	604
Тах		-	-	-	-	-	-
Net earnings/loss		-	-1	-	605	-1	604
Group, total							
Net sales		3,949	3,288	7,629	6,701	14,520	13,592
Operating earnings (EBIT)		412	359	876	1,386	1,463	1,973
Earnings/loss before tax		-262	147	-410	871	-761	520
Tax		319	-33	276	-51	317	-10
Net earnings/loss		57	114	-134	820	-444	510

Consolidated Group

EBITDA	2	615	502	1,219	1,668	2,252	2,701
EBITDA excluding non-recurring items	2	623	502	1,230	1,073	2,290	2,133

¹⁾Other operating income and expenses primarily includes exchange rate effects on operational net receivables and non-recurring income and costs.

Voxtar™ is the "Rock Star" of renewables, it first hit the charts in 2010 as the world's first renewable pentaerythritol (Penta)

Consolidated Income statement

Comprehensive income report						
SEK m	Qua	rter 2	Quart	er 1-2	Latest	Full year
	2018	2017	2018	2017	12 months	2017
Net result for the period	57	114	-134	820	-444	510
Other comprehensive income						
Items that will not be reclassified to profit or loss						
Remeasurements of defined benefit plan	-	-	-	-	-5	-5
Items that may be subsequently reclassified to profit or loss						
Currency translation effect	-59	38	9	59	59	109
Other comprehensive income net after tax	-59	38	9	59	54	104
Total comprehensive income	-2	152	-125	879	-390	614
Attributable to:						
Parent company's shareholder	-20	142	-158	854	-459	553
Non controlling interest	18	10	33	25	69	61



To be a Perstorper means being a part of our unique corporate culture and sharing our core values; Responsibility, Reliability and Focused innovation

Consolidated Balance sheet

Balance sheet, consolidated group				
SEK m	Note	Jun 30, 2018	Jun 30, 2017	Dec 31, 2017
Tangible fixed assets		5,045	4,962	4,981
Intangible fixed assets		4,908	4,812	4,835
Participation in associated companies		71	67	68
Other non-current assets	7	888	583	575
Inventories		1,601	1,434	1,434
Other current assets		1,672	1,206	1,296
Cash & cash equivalents, incl. short-term investments		632	1,456	621
Total assets		14,817	14,520	13,810
Total equity	4	-2,543	-2,118	-2,383
Loan from parent company		25	21	22
Pension liability, others		420	401	418
Other non-current liabilities		14,561	14,106	13,355
Current liabilities		2,354	2,110	2,398
Total equity & liabilities		14,817	14,520	13,810
Working capital		1,111	785	546
Net debt		13,674	12,500	12,496
Net debt excluding parent company loan and pension liabilities		13,229	12,078	12,056
Capital employed		11,632	11,561	10,562
Number of full-time employees, end of period		1,578	1,477	1,555
Contingent liabilities		239	337	228
Assets pledged		8,347	8,030	7,653

Working Capital			
SEK m	Jun 30, 2018	Jun 30, 2017	Dec 31, 2017
Inventories	1,601	1,434	1,434
Accounts receivable	1,374	870	1,004
Other current assets	269	317	282
Accounts payable	890	935	1,074
Other current liabilities	1,243	901	1,100
Total Working capital, continuing operations	1,111	785	546

You can find up to 4 kg of Emoltene[™] in a car, including in the dashboard, cables and leather seats

Consolidated statement of changes in Equity

Total equity, 2018			
SEK m	Equity attributable to owners of the parent	Non controlling interest	Total equity
Opening balance, January 1, 2018	-2,527	144	-2,383
Total comprehensive income	-158	33	-125
Dividend to non controlling interest	-	-35	-35
Closing balance, June 30, 2018	-2,685	142	-2,543

Total equity, 2017			
SEK m	Equity attributable to owners of the parent	Non controlling interest	Total equity
Opening balance, January 1, 2017	-3,080	89	-2,991
Total comprehensive income	854	25	879
Dividend to non controlling interest	-	-6	-6
Closing balance, June 30, 2017	-2,226	108	-2,118



Capa™ Polyols enable adhesives with excellent durability and flexibility, performing in a broad range of temperatures

Consolidated Cash flow statement

Cash Flow analysis, consolidated Group

SEK m Note	Qua	arter 2	Quar	ter 1-2	Latest	Full year
	2018	2017	2018	2017	12 months	2017
Operating activities						
Operating earnings	412	360	876	782	1,463	1,369
Adjustments:						
Depreciation and write-down	203	142	343	281	789	727
Other	-23	3	-13	-19	-21	-27
Interest received and other financial items	2	1	4	3	7	6
Interest paid and other financial items	-478	-545	-581	-625	-1,276	-1,320
Income tax paid	-27	-26	-65	-43	-124	-102
Cash flow from operating activities before change in working capital	89	-65	564	379	838	653
Changes in working capital						
Increase (-) Decrease (+) in net working capital ¹⁾	-108	11	-481	-392	-296	-207
Cash flow from operating activities	-19	-54	83	-13	542	446
Investing activities						
Acquisition of net assets, subsidiaries	-5	-	-5	-	-110	-105
Acquisition of tangible and intangible fixed assets	-154	-162	-248	-262	-532	-546
Sale of net assets, subsidiaries	-	-1	-	722	0	722
Sale of tangible and intangible fixed assets	1	-	1	-	1	-
Sale of shares in other participations	-	290	-	290	0	290
Change in financial assets, external	0	-2	0	-57	57	0
Cash flow from investing activities	-158	125	-252	693	-584	361
Financing activities						
Dividend paid to non-controlling interests in subsidiaries	-35	-6	-35	-6	-35	-6
New loans external	-	-	-	-	2,484	2,484
Amortization of loans external	-	-	-	-	-3,012	-3,012
Change in credit utilization	250	357	200	356	-236	-80
Cash flow from financing activities	215	351	165	350	-799	-614
Change in liquid funds, incl,short-term investments	38	422	-4	1,030	-841	193
Liquid fund opening balance, incl, short-term investments	592	1,046	621	434	1,456	434
Translation difference in liquid funds	2	-12	15	-8	17	-6
Liquid funds, end of period ²⁾	632	1,456	632	1,456	632	621
¹⁾ Including trade receivable financing program. ²⁾ Restricted and held on escrow	97	756	97	756	97	164

Akestra[™] is a remarkable plastic with a sparkling glasslike appearance that is sure to enhance both disposable and reusable packaging



Parent company

Perstorp Holding AB (publ.) is fully owned by Financière Forêt S.á.r.l and is the parent company of the Perstorp Holding Group. Perstorp Holding AB (publ.) had no external sales. Shareholder's equity at June 30, 2018 amounted to 1,291 m (1,302) compared to SEK 817 m at December 31, 2017.

Income statement										
SEK m	Note	Quar	ter 2	Quarte	er 1-2	Latest	Full year			
		2018 2017		2018	2017	12 months	2017			
Net sales		22	13	32	37	54	59			
Cost of goods sold		-	-	-	-	-	-			
Gross earnings		22	13	32	37	54	59			
Sales, marketing and admin costs		-51	-40	-88	-88	-181	-181			
Other operating income and expenses		-5	-10	-6	-12	-9	-15			
Operating earnings (EBIT)		-34	-37	-62	-63	-136	-137			
Financial income and expenses ¹⁾		681	-76	218	-230	-375	-823			
Appropriations		-	-	-	-	182	182			
Earnings/loss before tax		647	-113	156	-293	-329	-778			
Тах	7	317	-	317	-	317	-			
Net earnings/loss ²⁾		964	-113	473	-293	-12	-778			
¹⁾ Including dividends from subsidiaries		1,100	-	1,100	-	1,100	-			

²⁾Comprehensive income equals Net

earnings/loss for the year.

Balance sheet				
SEK m	Note	Jun 30, 2018	Jun 30, 2017	Dec 31, 2017
Tangible fixed assets		2	3	2
Intangible fixed assets		2	3	2
Shares in group companies		7,731	7,731	7,731
Long term recievables group		7,173	6,880	6,822
Other non-current assets	7	686	345	355
Short term financial receivables group		112	400	586
Other current assets		1,125	28	23
Cash & cash equivalents		0	600	0
Total assets		16,831	15,990	15,521
Total equity		1,291	1,302	817
Loan from parent company		25	21	22
Other non-current liabilities		13,322	12,610	12,297
Current liabilities		2,193	2,057	2,385
Total equity & liabilities		16,831	15,990	15,521



Key figures and FX-rates

Key figures								
SEK m unless otherwise stated	20	18		20 [.]	17		2016	
	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
Continuing operations								
Net Sales	3,949	3,680	3,602	3,289	3,288	3,413	3,088	2,784
Organic volume-based sales growth,%	5%	-1%	6%	7%	7%	23%	27%	13%
Marginal contribution	1,166	1,101	1,086	1,100	1,038	1,061	929	885
EBITDA excluding non-recurring items	623	607	485	575	502	571	461	476
% of net sales	15.8%	16.5%	13.5%	17.5%	15.3%	16.7%	14.9%	17.1%
Cash conversion, % of EBITDA excluding non- recurring items	57%	23%	149%	23%	70%	12%	88%	75%
Consolidated group								
Net earnings/loss	57	-191	-360	49	114	706	-428	-230
Earnings, per share, diluted, SEK	1.14	-3.81	-7.20	0.99	2.28	14.11	-8.56	-4.60
Net debt excluding pension liabilities and shareholder loans	13,229	12,446	12,056	11,716	12,078	12,242	12,964	11,975
Leverage ¹⁾	5.8x	5.7x	5.7x	5.6x	6.0x	6.4x	7.0x	7.4x

¹⁾ Net debt excluding penision liabilities and shareholder loans/EBITDA excluding non-recurring items

Currency rates								
Closing rate								
USD	8.96	8.36	8.23	8.11	8.47	8.93	9.10	8.62
EUR	10.42	10.29	9.85	9.57	9.67	9.55	9.57	9.63
GBP	11.75	11.76	11.10	10.87	11.01	11.13	11.18	11.17
Average rate								
USD	8.67	8.11	8.32	8.14	8.80	8.92	9.04	8.52
EUR	10.33	9.96	9.79	9.56	9.69	9.51	9.76	9.51
GBP	11.79	11.28	11.04	10.64	11.26	11.05	11.23	11.19



1. Accounting & valuation principles

The consolidated financial statements for Perstorp Holding AB have been prepared in accordance with IAS 34, Interim Financial Reporting, and the applicable regulations of the Swedish Annual Accounts Act. The Interim Report for the parent company has been prepared in accordance with the Swedish Annual Accounts Act's chapter 9, Interim Reporting. The same accounting principles and calculation methods used in the interim reports were used in the annual accounts for 2017. The accounting principles of the Group and parent company are stated in Note 2 of the 2017 Annual Report.

IFRS 9 Financial Instruments and IFRS 15 Revenue from Contracts with Customers came into effect as of 1 January 2018. The implementation of IFRS 9 and IFRS 15 has no material effect on the Group's or segments' financial reporting.

IFRS 16 Leases will be implemented on 1 January 2019. The Group has started to analyze and evaluate the effects of this new standard on the Group's financial reporting. This work is in an early phase, and the preliminary conclusion is scheduled to be available during quarter 4, 2018.

Furthermore the proposal for new tax rules in Sweden was adopted on the 14th of June 2018 which will enter into force from the 1st of January 2019. The areas that affects the accounting and reporting in this report are the change in the corporate tax rate and the general interest-rate limitation rules. A change in the tax rate affects the valuation of deferred tax assets and deferred tax liabilities, while the interest-rate limitation rules can have an effect on the companies' ability to report deferred tax assets related to tax losses carry forward.

2. Segment information

Segment data ¹⁾						
SEK m Note	Ouarter 2		Ouarter 1-2		Latest	Full year
	2018	2017	2018	2017	12 months	2017
Net Sales						
Specialties & Solutions	907	793	1,827	1,578	3,453	3,204
Advanced Chemicals & Derivatives ²⁾	2,662	2,138	5,013	4,267	9,348	8,602
BioProducts ²⁾	329	308	674	745	1,513	1,584
Internal sales						
Specialties & Solutions	-4	-2	-6	-5	-10	-9
Advanced Chemicals & Derivatives	-18	-4	-40	-34	-87	-81
BioProducts	-1	-1	-2	-1	-1	0
Other/eliminations	74	56	163	151	304	292
Continuing operations	3,949	3,288	7,629	6,701	14,520	13,592
Discontinued operations	-	-	-	-	-	-
TOTAL GROUP	3,949	3,288	7,629	6,701	14,520	13,592
EBITDA						
Specialties & Solutions	256	170	496	359	862	725
Advanced Chemicals & Derivatives 2)	428	369	822	780	1,560	1,518
BioProducts ²⁾	0	-26	-21	-26	-12	-17
Other/eliminations	-69	-11	-78	-50	-158	-130
Continuing operations	615	502	1,219	1,063	2,252	2,096
Discontinued operations	-	0	-	605	-1	604
TOTAL GROUP	615	502	1,219	1,668	2,252	2,701
Non allocated items						
Depreciation, Amortization and write down	-203	-143	-343	-282	-789	-728
Operating earnings (EBIT)	412	359	876	1,386	1,463	1,973
Financial income and expenses	-674	-211	-1,286	-515	-2,224	-1,453
Earnings/loss before tax	-262	148	-410	871	-761	520
Тах	319	-34	276	-51	317	-10
Net result	57	114	-134	820	-444	510
EBITDA excluding non-recurring items						
Specialties & Solutions	257	170	497	359	864	726
Advanced Chemicals & Derivatives 2)	428	369	824	783	1,564	1,523
BioProducts ²⁾	0	-26	-21	-26	-12	-17
Other/eliminations	-62	-11	-70	-43	-126	-99
Continuing operations	623	502	1,230	1,073	2,290	2,133
Discontinued operations	-	-	-	-	-	-
TOTAL GROUP	623	502	1,230	1,073	2,290	2,133

¹⁾ The Group is domiciled in Sweden. The result of its net sales from external customers in Sweden is 9% (12), and the total of net sales from external customers from other countries is 91% (88). No sales above 10% derived from a single external customer.

18

²⁾ During the first quarter 2017, one product line has been transferred from Business Area Advanced Chemicals and Derivatives to Business Area BioProducts. The amount is minor and historical numbers have been restated.

Notes

3. Definitions non IFRS measures

"Marginal contribution" is calculated as the difference between net sales and the variable elements of the Group's cost of goods sold, being variable production and distribution cost, freight and commission costs.

"EBITDA" represents the Group's operating earnings (or loss) (EBIT) before depreciation and amortization.

"EBITDA margin (adjusted for non-recurring items)" is calculated as EBITDA (adjusted for non-recurring items divided by net sales. "EBIT" is calculated as the Group's reported operating earnings (loss).

"Free cash flow" is calculated as EBITDA (excluding nonrecurring items) less change in working capital excluding exchange rate effects and provisions and investments.

"Cash conversion" is calculated as free cash flow divided by EBITDA (adjusted for non-recurring items).

"Organic volume-based sales growth" is defined as change in organic production volume sold (i.e., sold production volume times product price) between successive periods assuming a constant price over the relevant period and excluding foreign exchange effects and the impact of acquisitions.

4. Equity

At the end of June 2018 equity for the parent company, Perstorp Holding AB, amounts to SEK 1,291 m (1,302). Consolidated equity, including non controlling interest, for the Perstorp Group amounts to SEK -2,543 m (-2,118).

5. Transactions with related parties

The net amount borrowed from the Luxembourg-based parent company Financiére Forêt S.á.r.l. amounted to SEK 25 (21) m.

6. Risk and uncertainty

Perstorp is exposed to a number of risks and uncertainty factors, which are reviewed in the Annual Report for 2017.

7. Deferred tax

The decrease in the tax rate and the new interest-rate limitation rules, applicable from the 1st of Januay 2019, has affected the valuation of deferred tax assets and deferred tax liabilities for Perstorp Group with a net of SEK 338 whereof SEK 317 m is related to deferred tax assets on tax losses carry forward for Perstorp Holding AB.

8. Divestment

In the end of Q1 2017 Perstorp divested its facility in Gent Belgium, Perstorp Belgium (Perstorp Oxo Belgium AB) to Synthomer (Synthomer plc). The total consideration for the sale is \in 78 million (subject to certain adjustments). The divestment is in line with Perstorp's strategy to focus on and expand its core chemicals activities. The capital gain amounts to SEK 604 m and is reported as discontinuing operations.

9. Impairment

The financial development for the site in Vercelli has been challenging and during the second quarter 2018 a decision was made to cease the production. This has resulted in a write down of fixed assets related to the Site, amounting to approximately a net of SEK 57 m. The write down has no impact on the Business Areas or the Group's cash flow for 2018.

10. Other information

No major events have occurred since the balance sheet date and up to the publication of this report.

Perstorp's financial information comprises of Interim-, Annual- and a Sustainability report. The complete Annual Report for the full year 2017, is available in English and can be ordered in print format and can also be downloaded from the Group's website at www.perstorp.com.

Perstorp, July 18, 2018

Jan Secher, President and CEO The report has not been reviewed by Perstorp's auditors.

One molecule can change everything

Perstorp believes in improving everyday life - making it safer, better, more convenient and more environmentally sound for millions of people all over the world. As a trusted world industrial leader, our innovations provide essential properties for products used every day at home and work. You'll find us everywhere from your car and mobile phone to towering wind turbines and the local dairy farm. Simply put, we work to make good products even better.

Perstorp's focused innovation builds on more than 135 years of experience, representing a complete chain of solutions in organic chemistry, process technology and application development. Manufacturing is based in Asia, Europe and North America, with sales and support in all major markets. The Perstorp Group is controlled by funds managed and advised by the European private equity company PAI partners.

For more information, visit perstorp.com

